

Heavy Commercial Vehicles



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FleetPartners understand that the vital link between you and your customers is the efficient and cost effective distribution of product to sales and service outlets. For service organisations, the transport fleet is of equal importance.

Whether you are in the private or public sector, organisations have the opportunity to improve overall efficiency by financing fleet vehicles and also adding a quality fleet management and maintenance programme.

FleetPartners is service driven to provide you with a complete management and maintenance package, tailored to suit your needs.

FleetPartners – your partner in fleet management.





Eight steps for cost effective leasing

1 Buying or leasing your fleet

This is probably one of the more crucial decisions you have to make, because having the wrong vehicles or equipment for the job can cause headaches during the life of the equipment.

FleetPartners can provide you with expert advice on selecting the right equipment for the job.

In addition, you can take advantage of FleetPartners' bulk buying power. Your equipment is purchased at the best possible price, which minimises monthly costs, increases profits, and can be customised to your unique specifications.

2 Maintaining your fleet

Down-time is a major worry to all fleet operators and distributors because it costs money.

Your goods aren't moving and your equipment needs repair. With a Fully Maintained Operating Lease from FleetPartners, you gain better control.

Here's how...

Whether you have an 'in-house' workshop or require the service of a franchise dealership, FleetPartners quality standards ensure that first-class service is maintained throughout a national network of maintenance facilities with qualified and experienced mechanics.

Repairs and maintenance are quickly addressed and your vehicles will be back on the road ensuring optimum efficiency of your fleet and decreased downtime.

Replacement Vehicles

Well maintained equipment shouldn't cause problems.

However, should the occasion arise, we can arrange emergency replacement vehicles should you require them, at competitive rates.

If you have a short-term requirement, a FleetPartners 'Econolease' option may provide you with the solution. A FleetPartners Econolease utilises pre-leased vehicles.



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3 Managing your fleet and fleet reporting

If you're managing your fleet, you are no doubt already aware of all the time-consuming tasks involved.

Combining both an operating lease and a quality service and maintenance package, FleetPartners can provide you with both a time and money-saving solution.

FleetPartners can provide you with a comprehensive evaluation on everything from payload optimisation, cost effectiveness and suitability of purpose through to productivity in utilisation, evaluation of on road user charges spend and operational/financial benchmarking.

FleetPartners can also provide you with a centralised facility to assist you with vehicle licensing and half yearly certificates of fitness charges (COF).

Regular reporting

FleetPartners will report back to you on a regular basis on actual usage of the fleet against projected usage including fuel, imminent expiries, term/km management.

Regular reports will be provided allowing you to monitor the performance of individual trucks and equipment as well as the fleet in its entirety to enable you to reduce/eliminate extra charges and reduce running costs.

If you have an existing fuel card arrangement, these can be incorporated into your monthly management reports.

Reporting can be tailored to meet your individual needs with regards to various fleet units, corporate departments and divisions.

4 Build/specification management

FleetPartners offers specialist support for the design of vehicles and equipment so you can get the most economic specification with LTSA compliancy requirements.

We oversee the process and ensure the quality of the build through all its stages (relieving you of that time consuming task). This service also includes monitoring the performance of all suppliers and manufacturers involved with each vehicle and item of plant, including meeting delivery deadlines.

5 Eliminate asset risk

An area of great concern for many companies is residual value risk.

If you're not an expert, you may not be able to secure the best price for your used equipment.

With FleetPartners, you don't have to worry. You can have all the privileges of fleet usage, without the burden of ownership. The residual risk is ours.



6 Improving the financial picture

A FleetPartners Fully Maintained Operating Lease allows you to remove your fleet from your company's balance sheet.

This arrangement often improves your company's gearing ratio and return on assets employed. Your monthly payments are fixed and in most cases, they're tax-deductible.

In addition, capital is freed which enables you to inject that money back into your company's core business.

7 Fixed monthly costs

Monthly costs are fixed for the length of the lease and can cover all fleet maintenance/service and financing costs.

With one fixed monthly rental, you have a safeguard against inflation in service labour and parts cost. Under an Operating Lease, fluctuations in re-sale values and interest rates are no longer a concern.

8 Predicting the future is easy with FleetPartners

If distribution is vital to the future success of your company, then knowing what the costs will be in the years to come is just as important.

Together with FleetPartners, you design the package that best suits your company's needs; from the right equipment to expert servicing and maintenance. It's all covered with one fixed monthly payment for the life of the leasing agreement. With this fixed payment, you are assured of being able to accurately predict all costs now and in the future, and are in control at all times.

How?

Because FleetPartners sources, manages and maintains your fleet vehicles including disposal at the end of the vehicle's effective life with your fleet.

Also available is service and sound advice on fuel card, oil top-ups, tyres, registration and service providers.

Take a long hard look at your existing fleet and application. Ask yourself if there is any area of operation that might be improved.

And then, think FleetPartners. It's the cost-effective way to finance and maintain your distribution equipment.





Who are FleetPartners?

The fleet business is our sole focus. With over 30 years' experience, FleetPartners continue to evolve vehicle leasing and are service driven to deliver the best solution for our customers.

FleetPartners originated from the amalgamation of two vehicle leasing specialists - Avis Lease and Truck Leasing Limited. These companies were leaders in their categories and brought together the best of both worlds to form FleetPartners.

Call today for a no-obligation free fleet assessment on 0800 532 738.

"Our strength is in our people.

Our promise to you is total fleet partnership."

**Want to find out more?
Contact FleetPartners on 0800 532 738**

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