

Your partner in fleet management



Why choose FleetPartners?



More than 57,000 drivers in Australia and New Zealand drive vehicles supplied by FleetPartners because of one word. Partnership.

Whether you require vehicle fleet management or customised fleet-related outsourcing solutions, passenger cars, heavy commercial vehicles or anything in between, FleetPartners are driven by service and focused on finding the best solution for you.

Innovation, Partnership, Service. These principles drive everything we do.

Our History

FleetPartners New Zealand was established through the amalgamation of Avis Lease and Truck Leasing Ltd in 1998 and carries over 30 years of proud history. FleetPartners was part of the ANZ group of companies and in 2006 was purchased by a private equity group, led by a former Managing Director, Nick Johnson and other key executives from the New Zealand and Australian fleet management industry.

Cost-effective solutions to all your passenger and commercial vehicle needs

Products and Services

FleetPartners specialist products and services are designed for easy take-up and implementation, saving you valuable time and money.

Flexible leasing options to suit every business

Fully Maintained Operating Lease

If you prefer to avoid the hassle of managing costs and the ongoing maintenance of a fleet, a Fully Maintained Operating Lease is the simple solution. The benefits of this type of lease include specialised account management to reduce administration, one fixed monthly rental and better cost control. All with no residual risk, no maintenance risk and access to vehicle discounts from FleetPartners superior purchasing power.

Non-maintained Operating Lease

If your business needs its own fleet, but you prefer to look after the maintenance and servicing in house, a Non-maintained Operating Lease is available. A Non-maintained Operating Lease provides you with a hands on approach to managing your fleet.

Econolease

Econolease utilises pre-leased vehicles. It incorporates all the benefits of a FleetPartners Fully Maintained Operating Lease and is an ideal way to test leasing before committing to a long-term contract. It will also lower your FBT liability reflecting the depreciation in the value of the asset.

Sale and Leaseback

Owning your fleet is a viable option for many companies, but decreasing used vehicle values and changes in business environment can leave fleet owners exposed to unexpected losses when they sell or change over vehicles.

FleetPartners Sale and Leaseback allows you to inject cash into your business by selling your fleet to us and leasing it back, freeing up valuable working capital. If you wish, you can switch your entire fleet immediately to a lease arrangement without disruption to your (company) vehicle drivers.

Finance

A finance lease is just another form of borrowing to finance a vehicle. But unlike loan finance (where you take ownership of the car and offer it or something else as security to the lender), a finance lease sees a leasing company take ownership and give you the use of the vehicle under contract for a specified period. At the end of that period, the lessee secures ownership upon making a final payment.

Heavy Commercial Vehicles

Running a fleet of commercial vehicles requires specialist skills and knowledge. Clients with a commercial fleet are assigned an experienced Truck Fleet Manager who understands the demands placed on vehicle operators. Fully Maintained Operating and Finance Leases, as well as Econolease and Sale and Leaseback are available within this sector.

Specialist fleet management services

Specialist Account Management

FleetPartners clients have access to a dedicated Business Development Manager, backed by a team of highly trained professional services personnel. This team oversees your account and provides a consistent point of contact to answer queries and provide advice. As partners in your business, they continually monitor and advise you on your options.

Fleet Management Reporting

Timely and accurate information is critical to the successful outsourcing of fleet management. Our regular reports are tailored to your needs, including details of fuel, FBT, imminent expiries, kilometre management and client vehicle listing to give you accurate and clear knowledge of your fleet operations.

FleetPartners value-add services

Driver Training

Help your drivers improve their driving and vehicle handling skills. Reduce accidents, insurance costs and most importantly increase the safety of your drivers.

Commercial Vehicle Maintenance Control

FleetPartners has an unsurpassed reputation in terms of the service and maintenance standards of its vehicles. Our philosophy is to adopt a preventative maintenance approach in order to keep trucks, trailers and heavy plant working.

Breakdown Assistance

FleetPartners has a dedicated 0800 Toll Free breakdown call centre operating 24/7 for all vehicle types.

Fuel Card Management

FleetPartners can provide you with a discounted price structure on fuel through its Fuel Card partnerships.

Registration and Fine Management

FleetPartners can provide a centralised facility to assist you with vehicle licensing and road usage charges. Fines and infringements can also be processed and distributed directly to drivers for payment.

Purchase of ex-lease vehicles

FleetPartners offer a large range of well maintained, quality ex-lease vehicles through AutoSelect, its retail used vehicle division, and FleetPartners Re-marketing for Heavy Commercial Vehicles (trucks).

Contact Us

General Enquiries - 0800 372 632

New Business / Direct Enquiries - 0800 360 960